

# The Poultry Federation

# News

September/October 2008

Vol. 2, Issue 5

## THE POULTRY FEDERATION SUPPORTS QUESTION 1

On November 4, the people of Arkansas will be asked to consider Referred Question 1 which will give the Arkansas Natural Resources Commission (ANRC) the authority to issue up to \$300 million in water and wastewater bonds. Over the last ten years, the ANRC has successfully used these types of bonds to complete a variety of water, sewer, and waste disposal projects. Counties, cities and towns all across Arkansas—from Little Rock, to Rogers, to Texarkana, to Crossett, to Eudora, to Paragould—have used the money made available by these bonds to build top notch water and sewage projects that provide for the safe disposal of sewage waste and ensure that all Arkansans in communities of all sizes have access to safe and affordable drinking water. Question 1 will allow us to build on the ANRC's legacy of success by extending their bond authority by another ten years.

Despite the obvious need for safe drinking water and proper disposal of sewage waste, many have asked why this bonding authority is necessary. Here are some compelling reasons to continue this authority and dispel some myths about Question 1.

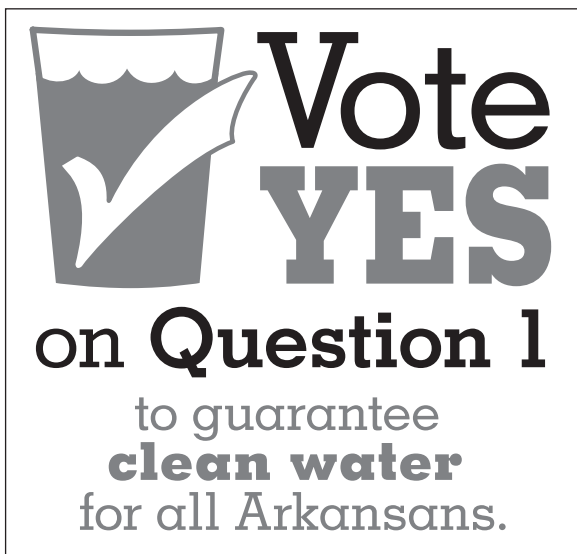
**First of all, it's important to note that this bonding authority is not a tax.** Voting yes on Question 1 will not increase our taxes one single penny. In fact, the authorization of this bonding

authority in 1998 has actually saved Arkansans millions of dollars over the last ten years and passage of Question 1 will continue that remarkable trend. Local municipalities typically don't have enough readily available money to fund the water and sewage projects that accompany every expansion project so they have to find the money somewhere. This program allows the ANRC to award grants and loans to local

Loan Funds. Arkansas taxpayers would have to make up those lost dollars. The ANRC would no longer be able to provide below market rate loans for water and sewage expansion projects. This would cause counties, cities and towns to scale back on planned developments, making developed property more expensive, thus increasing the cost of doing business and the prices consumers pay. Further, the cost of the expansion projects municipalities do approve would increase because they would be paying higher interest rates for the money they borrow to complete new water and sewage projects, resulting in higher rates in the future.

**Question 1 has been endorsed** by a wide array of constituent groups—from the Arkansas Electric Cooperatives Corporation to the FarmBureau—and nearly all Arkansas state legislators. In order to continue essential service of water and wastewater for our citizens, we need to vote for passage of Question 1. All Arkansans deserve equal access to safe, clean drinking water and passage of Question 1 is the only way to ensure they get it.

**Please cast your vote for a better Arkansas on November 4 by voting yes on Question 1.**



municipalities at a much lower rate than they would have to pay if they were forced to go to a bank or other private financial institution. Nearly every city, county and town in Arkansas has used these bonds to fund new water and/or sewage projects and the lower rates they've paid have saved taxpayers all across Arkansas thousands, if not millions, of dollars in additional interest charges.

**Failure to pass Question 1 would have several negative consequences.** For starters, Arkansas citizens would lose roughly \$14-\$20 million per year in federal matching dollars from the Clean Water and Drinking Water Revolving



# ATTENTION TPF MEMBERS WHO ARE ARKANSAS RESIDENTS!

- Are you interested in assisting The Poultry Federation in becoming an even STRONGER voice at the Capitol?
- Are you interested in promoting and defending our industry so that we can continue to deliver safe, wholesome food for the world?
- Are you interested in your local, state, and national government issues?

If you answered YES to any of these questions, we invite you to join our "voter VOICE" program!

## What is voter VOICE?

**voterVOICE** helps organizations, such as ours, to implement a smart, proactive approach to online governmental affairs. It is a grassroots advocacy system where we can address important legislative issues that affect our industry, in as little as 15-20 minutes. And in less than five minutes, our members can be alerted to the issue, matched to their correct elected officials, and guided through the message sending process. In today's



world, timeliness of information through the use of internet and e-mail, is very important. The voterVOICE program allows us to reach our legislators in critical times, even while they are working "under the dome".

## How do I join voterVOICE?

Simply provide us with the information below either by fax (501-375-5510) or by e-mail (paulette@thepoultryfederation.com). Your name will then be placed in our voterVOICE database and matched with your correct elected officials. TPF will send you messages and directions by e-mail on how to participate. Please note that your contact information will not be sold or given to any outside agencies for sales solicitations.

If you have any questions, please call the Federation office.

Name: \_\_\_\_\_

Home Street Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

The Poultry Federation  
321 South Victory, Little Rock, AR 72201  
501-375-8131 (T) 501-375-5519 (F)

## MISSOURI LEGISLATIVE UPDATE From John Bryan

### COURT RULING ON MISSOURI'S CAFOs

A recent decision by Cole County Judge Patricia Joyce ruled that no CAFO could be located within 15 miles of Arrow Rock State Park, nearby State historic sites and national-listed Prairie Park. In the recent fight over an Arrow Rock hog expansion, the proposed plan would have put two modern hog buildings two miles from the state park at Arrow Rock.

The ruling also stated "No Concentrated Animal Feeding Operation can transport, spread or otherwise deposit or dispose of any waste from its operation within a 15-mile radius of those places."

The Missouri Department of Agriculture officials say that the ruling is not binding to any existing operations. However, if that ruling is not appealed and becomes case law or is found to be binding, it could be extremely troubling for livestock farming in Missouri.

The Missouri Department of Agriculture is asking the DNR to appeal the ruling. The Poultry Federation, Missouri Pork Association, Missouri Dairy Association, FCS Financial, and the Missouri Cattlemen's Association have joined together in asking the judge to reconsider her motion.

### INTERIM COMMITTEE ON AGRICULTURE

The Interim Committee on Emerging Issues in Agriculture will analyze the recent impact of agriculture policy in Missouri as well as attempt to identify new policies that will continue to support and

enhance the State's largest industry. Statewide meetings are planned to discuss agriculture's current issues including ethanol, the Arrow Rock case, and commodity prices. No date is currently set for the meeting in Mt. Vernon to discuss the poultry and dairy industries.

<http://www.house.mo.gov/billtracking/bills081/commit/com530.htm>

### DNR'S CAFO WORKGROUP

The Missouri Department of Natural Resources is seeking comments on recently proposed changes to the CAFO rule. These changes would incorporate federal rule changes into the state regulations.

The main change in the proposed regulation addresses manure management to protect water quality. The updated federal rules place more emphasis on proper management of animal manure both at the production site and on farmland where it is applied. Specifically, these changes would modify requirements for certain best management practices, including setbacks for land application and requirements for nutrient management plans. A nutrient management plan includes strategies producers will use to ensure that manure storage and manure application on farms do not adversely affect surface or groundwater quality and will help to reduce phosphorus and nitrogen runoff into streams.

<http://www.dnr.mo.gov/env/wpp/cafo-workgroup.htm>

# COMPANY PROFILES

*This is the first in a series of company profiles we will be publishing in our bi-monthly newsletter about our member poultry companies. Thank you to Ag Forte LLC, Aviagen Inc, and Butterball LLC for participating.*



*Pictured is AgForte's hatchery located in Aurora, MO.*

## AG FORTE LLC

1. **Official Company Name:** Ag Forte L.L.C.
2. **Type of Business/Operations:** Turkey Breeder and Hatchery Company
3. **Year company started:** 2001
4. **Company Headquarters Location:** Aurora, MO
5. **# of Locations/Plants:** 5 Breeder locations and 7 Hatcheries
6. **City, State of Location(s):** Breeder locations are: Aurora, MO / Carthage, MO / Monett, MO / Moundridge, KS / Harrisonburg, VA Hatchery locations are: Aurora, MO / Neosho, MO / Monett, MO / Jackson, MN / Muskogee, OK / Harrisonburg, VA / Danville, OH
7. **Owner:** Owners are Willmar Poultry Company.
8. **Management Team:**  
General Manger and COO - Rick VanderSpek  
Vice President of Operations - Kevin Lynch  
Sales & Marketing - Tim Kasinger  
Human Resources - Robert Brink  
Transportation and Logistics - Jim O'Leary  
Technical Services - Dr David Fernandez
9. **Key Sales personnel or management assigned to Arkansas/Oklahoma/Missouri:** Tim Kasinger is the Sales Manager and has sole responsibility for the entire USA. He is assisted by other key people in customer service.
10. **Number of Employees:** Approx 700 people
11. **Company Progress within the last few years?** Started in 2001 and in the last 6 years have tripled in size to become the world largest breeder and hatchery company.
12. **Company New Innovations/New Technology within the last few years:** All of our breeder hens and toms have been vaccinated with a proprietary salmonella vaccine called SRP. We have a few other items in the pipeline and

will announce in the coming months.

13. **What do you consider the main challenges of the industry today?** Ethanol that has an artificial economic model that does not adjust to the laws of supply and demand; a good continuing quality employee base to draw on; passing on our increased costs to our customers, and in turn, their customers which are the everyday consumers. The American people may not be ready for the sticker shock.
14. **Why is your company a member of The Poultry Federation?** If we are to survive this new and exciting global marketplace it will take all of the tools in our box to achieve. We at Ag Forte believe we are industry leaders in the production of poults and eggs. We also believe that the team at the Poultry Federation is better equipped to fight the day-to-day battles in the political arena. For the Poultry Federation to be successful we will eventually have to pitch in and help through each of our legislative members.



*Pictured is Aviagen headquarters in Huntsville, AL.*

## AVIAGEN, INC

1. **Official Company Name:** Aviagen, Inc.
2. **Type of Business/Operations:** The world's largest supplier of day old parent stock for the broiler meat industry
3. **Year company started:** Aviagen was founded in 2001 when Ross Breeders and Arbor Acres combined to form one company.
4. **Company Headquarters Location:** Aviagen Inc is headquartered in Huntsville, Alabama
5. **# of Locations/Plants:** Aviagen serves more than 300 customers in 85 countries worldwide
6. **City, State of Location(s):** Hatcheries in Sallisaw, OK, Talladega, AL, Blairsville, GA, Pageland, SC; Pedigree facilities in Crossville, GA; GP and GGP production facilities in Elkmont, AL
7. **Owner/CEO:** Aviagen is owned by the Erich Westjohann

## COMPANY PROFILES CONTINUED...

Group, Randall Ennis, CEO

8. **Other Management:** Ben Thompson, President, Aviagen Inc.; John Wilson, US Business Manager, Aviagen Inc.
9. **Key Sales personnel or management assigned to Arkansas/Oklahoma/Missouri:** Vaughn King, Western Region Sales Manager, Aviagen Inc.
10. **Number of Employees:** 2,000 worldwide
11. **Company Progress within the last few years?** Aviagen is the worldwide market leader in poultry genetics, R&D and the development and implementation of modern biosecurity programs. The combination of these three areas of expertise has evolved from a company philosophy that focuses on supplying quality products that allow customers to achieve superior results.
12. **Company New Innovations/New Technology within the last few years?** Aviagen continues to invest heavily in research and development and uses advanced genetic selection techniques as part of a global pedigree breeding operation that consistently delivers genetic improvement to the modern broiler industry. Aviagen's Ross 708, the newest product in the Ross portfolio, has also become one of the most popular with customers, yielding more breast meat and better feed conversion and livability than other high yield breeds in the marketplace. Developed to produce breast meat for de-boning or roasters, this robust female breeder delivers consistent performance in a variety of conditions creating a high demand for it in the United States and other high yield markets around the globe.
13. **What do you consider the main challenges of the industry today?** Today's poultry producers are faced with many challenges, not the least of which is the rising cost of fuel and feed. Biosecurity will always be of great concern as the industry continues to face health challenges. Welfare is becoming a major issue as activists groups continue to pressure retail food chains and food services to become "welfare friendly."
14. **Why is your company a member of The Poultry Federation?** To keep abreast of the ever changing dynamics within our industry as it relates to state and federal issues. To support our customers and our own local operations on these issues and other relevant changes.
15. **Any other comments/notes you would like to state about your company:** Aviagen was formed in 2001 when Ross Breeders was merged with Arbor Acres, Lohmann Indian River, the turkey breeding company Nicholas Turkeys Breeding Farms and CWT Farms International, a producer of broiler hatching eggs. A further significant acquisition in 2005 brought British United Turkeys (B.U.T.) into the group. The group has built the capability to serve three business segments in the poultry industry; primary chicken breeding, primary turkey breeding and hatching egg production for the broiler market, with a wide range

of independent brands.

Parallel breeding programs and integrated distributors on five continents support Aviagen's global distribution network and secure a consistent supply of quality products. Local technical service teams, supported by international specialists, ensure customers achieve the best possible performance from their Aviagen stock.



*Pictured are employees of Butterball LLC in Mt. Olive celebrating their Star Award.*

### BUTTERBALL LLC

1. **Official Company Name:** Butterball, LLC.
2. **Type of Business/Operations:** Butterball, LLC is the largest producer of turkey products in the United States.
3. **Year company started:** The Butterball brand has delighted consumers since 1954. However, just two years ago, in October 2006, Carolina Turkeys acquired the Butterball brand from ConAgra Foods and partnered with Smithfield Foods to form Butterball, LLC.
4. **Company Headquarters Location (City, State):** Butterball officially opens its brand new headquarters in Garner, N.C. on Oct. 2, 2008. The new 26,000 square foot, state-of-the-art facility located in Garner's Greenfield North Business Park consolidates the company's core business teams into one location.
5. **# of Locations/Plants:** Butterball, LLC has seven plant locations and corporate offices.
6. **City, State of Location(s):** Butterball, LLC has plants located in Carthage, MO; Jonesboro, Ark.; Huntsville, Ark.; Ozark, Ark.; Longmont, CO; Mt. Olive, N.C.; and a corporate office in Garner, N.C.
7. **Owner/CEO:** Keith Shoemaker is the chief executive officer of Butterball, LLC.
8. **Other Management:** Butterball, LLC is proud to have some of the most celebrated experts within the poultry industry as part of its executive team: Chief Operations Officer, Joe Nalley; Vice Presidents of Operations, Tim Scanlan and Mike Bliss; Vice President of Food Safety, Corporate Quality, Government and Public Affairs, Alice

## COMPANY PROFILES CONTINUED...

Johnson; Vice President of Human Resources, Gary Lenaghan; and Executive Vice President of Sales and Marketing, Kerry Doughty.

9. **Number of Employees:** Butterball, LLC employs 6,000 associates throughout its seven plant locations and corporate offices.
10. **Company Progress within the last few years?** Since its inception in October 2006, Butterball, LLC has surpassed many benchmarks set forth within the company, including the most recent accomplishment of its Mt. Olive, N.C. facility that achieved the prestigious "Rising Star" status from the U.S. Occupational Safety and Health Administration's (OSHA) Voluntary Protection Programs (VPP). This recognition from OSHA commemorates worksites that serve as superior examples for workplace health and safety.

Four additional of Butterball, LLC's six plant locations hold the distinction of OSHA's STAR Site - A similar designation that recognizes superior workplace health and safety. Those distinguished sites are: Carthage, Huntsville, Ozark, and Jonesboro.

11. **Company New Innovations/New Technology within the last few years?** Butterball, LLC is a committed steward of the environment and is constantly innovating its operations practices to become more sustainable. These innovations include changes to our waste water systems to properly reuse this water for irrigation and other uses. In addition we have partnered with and will continue to partner with companies that can help us turn our waste products into bio-diesel fuel and electricity.
12. **What do you consider the main challenges of the industry today?** As too many of us within the industry are reminded every day, the U.S. animal agriculture industry is currently facing record-setting challenges due to soaring feed-ingredient costs resulting from government policies that mandate ethanol production as a part of the Renewable Fuel Standards. At Butterball, LLC, we are doing our part to ensure that we continue to provide consumers with the highest-quality products at the best value, as well as working closely with other industry leaders to bring this issue to light and work toward a solution.
13. **Why is your company a member of The Poultry Federation?** It is imperative that companies within the industry support the primary goals set forth to further our business. The many host of issues we all commonly deal with can only be successfully managed by working together and partnering with the strong leadership offered by The Poultry Federation.



*"September is National Chicken Month" Proclamation Presentation at the State Capitol of Missouri. Pictured left to right: John Bryan, TPF; Governor Matt Blunt; Rose Foster and Don Steen, of the Missouri Dept. of Ag. Currently, it is estimated that the Show-Me state produced 271 million broilers in 2007, ranking it 9th nationally.*

### AVIAN INFLUENZA RESPONSE TRAINING AWR - 179

#### Arkansas Livestock & Poultry Commission

Responders play a critical role in containing and recovering from a foreign animal disease outbreak by assessing the local emergency, assisting in response efforts, coordinating resources, and assuring that all components of the response are carried out quickly and accurately to prevent further contamination.

Avian Influenza Response Training focuses on best practices and safety issues associated with an agriculture emergency. Participants will learn the importance of preparing for a potential outbreak and be trained on the concepts of:

- Biosecurity
- Quarantine
- Personal protective equipment
- Euthanasia and disposal
- Cleaning and disinfection

**Tuesday, November 4, 2008**

Starting time - 8:00 a.m. • Ending Time - 5:00 p.m.

University of Arkansas, Cooperative Extension Service

2301 S. University Ave., Little Rock, AR 72204

Register online at <http://alpc.regdog.com>

For additional information contact

Brandon Doss, DVM

[bdoss@alpc.ar.gov](mailto:bdoss@alpc.ar.gov)

# FAYETTEVILLE DIAGNOSTIC LAB

From Dr. James Barton, Director

## KEEP IT LOCAL

It has been said that all politics is local. During the epic 2008 Presidential Race, many citizens have reached their voting decision based on which candidate will cause the most positive (or least negative) impact on their personal finances. There are many secondary justifications that get time with the talking heads, but most of those intellectual factors simply support a predetermined conclusion. Voters act on the basic need to do what is best for the financial health of their families.

In business, we vote with our dollars. It is a manager's job to make the best decisions for his or her employer. If that responsibility is carried out correctly, each expenditure of cash for products or services garners the largest return for the business.

Has each expenditure yielded the maximum financial return to your business? It is not necessary to point out that times are tight. The poultry industry is the ultimate "dirty jobs" reality show!

Are you getting the maximum financial return in laboratory services? There are diagnostic and monitoring services offered in Central Arkansas, Northwest Arkansas, Southwest Missouri, Central Missouri, and Central Oklahoma. Doesn't it make sense to support local laboratories rather than shipping samples to a laboratory in another part of the country? Do you want to help fund the paychecks of a neighbor or a stranger?

If you are not currently using a local lab, give them a try. You'll save valuable resources by not shipping samples farther than necessary. If that local lab is not currently offering the services you need, talk to the manager. Give them the same consideration you would want from your customers.

If you are currently using a local lab, be sure and give them feedback on their performance. If they are not meeting your needs, tell them what you expect. If you need help explaining your concerns to a laboratory manager, let the Poultry Federation get involved. We can share concerns anonymously or pass on a composite report from several members. We can also easily communicate with the administrators if



local managers do not understand you needs.

If you cannot satisfactorily resolve your concerns with your nearest laboratory, consider giving the Poultry Federation Lab your business. We have two main business functions: 1) To support the needs of the Poultry Federation Members, and 2) To generate revenue for general operation of Poultry Federation. This revenue reduces the cost of dues that must be paid by members.

Because the Poultry Federation Lab is a small, private business, we can very quickly implement new practices. Since our move to the new facility in Fayetteville, we have doing more than simple NPIP Mycoplasma monitoring. We now also offer ELISA testing for IBD, IBV, Reo, Newcastle, B. avium, HE virus, and ORT. By mid October, we expect to be approved for NPIP AI testing by ELISA and antigen detection and we are working on other tests that members will find valuable. We can now deliver laboratory results electronically, and we can receive communications by e-mail at [PoultryLab@yahoo.com](mailto:PoultryLab@yahoo.com).

Remember, as a Poultry Federation member, you are an owner of the Poultry Federation Lab. Would you rather spend your dollars out of state, or would you rather "pay yourself" to provide essential services? Do the right thing and Keep It Local!

## WELCOME NEW ALLIED MEMBERS

COMPANY NAME	TYPE OF BUSINESS
AMMERAAL BELTECH MODULAR INC, Hillsborough, NJ	Manufacturer
CCF BRANDS (COUNTRY CREEK FARMS), Rogers, AR	Egg Production and Marketing
DRB INDUSTRIES LLC, Broken Arrow, OK	Evaporative Cooling Media
DEVENISH NUTRITION, N. Ireland	Poultry Nutritionists and Premix Supplier
VALCO, Coldwater, OH	Poultry Equipment
VAN BEEK NATURAL SCIENCE, Auburn, AL	All Natural Water & Feed Supplements

# OKLAHOMA LEGISLATIVE UPDATE

From John H. Ward

Oklahoma has a new Secretary of Environment his name is J.D. Strong. J.D. is the first non-attorney to hold the position in about 15 years. He is an O.S.U. grad and has a farm and ranch background growing up in western Oklahoma. His job has been the assistant to the Secretary of Environment under three former cabinet heads. What kind of leader he will be may be controlled by forces other than his interest in doing a good job. I understand the first call he received to congratulate him when he was given the job was the attorney general. Excepting the current atmosphere regarding the environment in Oklahoma I do believe J.D. will work at the job with a sense of fairness, more of a builder of cooperation than a bully.

Campaigns are entering their stretch run. The final month leading up to elections always seems to create a tension that reminds me of a tie ball game at the beginning of the fourth quarter. (This is a tension that Coach Petrino would welcome about now.) Both sides know they can win... this is when the game plan is tested. Play to win or play not to lose. There is a difference. House Republicans are trying to hold on to their role as majority party...and from most perspectives it is believed they will. The Senate is something else, not many are comfortable with betting on who will take the majority. The Senate has been an even split. If one side does take the majority it will create an odd man out for the other party if the House remains Republican with a Democrat Governor. That could get interesting either way.

The legislators have been busy with interim studies. About every subject that requires money has been worked on and over. While listening to presentations and cost projections you can't help but wonder what fiscal responsibility means. The requests for funding from those who express dire need stirs to mind the image of the proverbial leaking bucket. Is a good budget one that keeps the bucket full or wet? Some things we can surely do without. But we don't.

Judge Frizzell has ruled against granting an injunction that was aimed at stopping the use of poultry litter as fertilizer on fields in the Illinois River watershed. The injunction was requested by the Oklahoma Attorney General. This is like scoring the go ahead points in the fourth quarter. It's not over but for the moment it feels good. You probably won't see it in print but a large number of agriculture groups and others have let me know they hope this ruling helps end the war.



# The Poultry Federation Membership ... Roster



## ALLIED COMPANIES

3M MICROBIOLOGY PRODUCTS

### A

A.S.A.P. SERVICES, INC  
A&A LABORATORIES/WHITBECK LABS  
ABC COMMODITIES, INC  
ADISSEO  
ADKINS AND ASSOCIATES  
ADM COMPANY  
AG ENERGY SOLUTIONS, LLC  
AG PROCESSING  
AJINOMOTO HEARTLAND, INC  
ALLTECH  
ALPHARMA, INC  
AMMERAAL BELTECH MODULAR INC  
AMBROSE PACKAGING  
AMERICAN DEHYDRATED FOODS  
ANIMAL SCIENCE PRODUCTS  
ANITOX CORPORATION  
AQUATECHPRO, INC  
ARKANSAS LIME COMPANY  
ARROWSIGHT, INC  
ASHWORTH BROS, INC  
AVITECH, LLC

### B

BADDER-JOHNSON FOOD EQUIPMENT  
BALCHEM CORPORATION  
BARROW-AGEE LABORATORIES  
BASSETT LAW FIRM  
BAYER CORPORATION  
BIEKER ELECTRIC, INC  
BIG DUTCHMAN, INC  
BIRKO CORPORATION  
BIZERBA USA  
BROWN & BROWN INSURANCE

### C

C.A.T. INC. /MEPSCO  
CCF BRANDS (COUNTRY CREEK FARMS)  
CEVA Biomune  
CFS, INC  
CHEMGEN CORPORATION  
CHICKMASTER  
CHORE-TIME EQUIPMENT  
CINTAS CORPORATION  
CLEANMART  
CLEARVIEW ENTERPRISES, INC  
COCKRUM WELDING FABRICATION, INC  
CONNERS & WINTERS  
CONSOLIDATED ELECTRICAL DISTRIBUTORS  
CONTINENTAL POULTRY SERVICE  
CONVEYOR TECHNOLOGY  
CREATIVE MARKETING UNLIMITED INC  
CRYOVAC SEALED AIR CORP  
CUSTOM WOOD RECYCLING

### D

D&F EQUIPMENT SALES, INC  
DCT SOLUTIONS GROUP  
DRB INDUSTRIES LLC  
DABCO SUPPLY OF ARK  
DANISCO ANIMAL NUTRITION  
DARLING INTERNATIONAL  
DAVIDSON OIL & SUPPLY, INC  
DELAVAL CLEANING SOLUTIONS  
DEVENISH NUTRITION  
DIVERSIFIED IMPORTS  
DIXON POULTRY EQUIPMENT CO, INC

DOLCO PACKAGING  
DSM NUTRITIONAL PRODUCTS  
DUPONT ANIMAL HEALTH

### E

E-CAT; EGGS CHICKS AUTOMATED TECHNOLOGIES  
ECOLAB  
ELANCO ANIMAL HEALTH  
EMBASSY SUITES-NORTHWEST ARK  
ENVIRONMENTAL MANAGEMENT CORP  
EVONIK - DEGUSSA

### F

FCS FINANCIAL  
F&H FOOD EQUIPMENT CO  
FARM CREDIT SERVICES OF WESTERN ARK  
FIBROWATT, LLC  
FOODCRAFT, INC  
FPEC CORPORATION  
FREZ-N-STOR, INC  
FT. DODGE ANIMAL HEALTH

### G

GAINCO, INC  
GEORGIA POULTRY EQUIPMENT COMPANY  
G RAY BAKER TRUCKING CO  
GRAYBAR ELECTRIC  
GRAY COMMUNICATIONS, INC  
GREAT DANE TRAILERS, INC  
GRIFFIN INDUSTRIES

### H

H J BAKER & BROTHERS  
H&S CORPORATION  
HABASIT AMERICA  
HACCP CONSULTING GROUP, LLC  
HANTOVER, INC  
HARPAK, INC  
HEARTLAND SUPPLY CO INC  
HENARD UTILITY PRODUCTS INC  
HUFFMAN WEBB SMITH & COLE, PLC  
HUVEPHARMA, INC

### I

IMPERIAL, INC  
INTERNATIONAL PAPER CO  
INTERVET/SCHERING PLOUGH ANIMAL HEALTH  
INTRALOX  
IVESCO, LLC

### J

JBT FOODTECH  
J.W. NUTT COMPANY  
JONES-HAMILTON COMPANY

### K

KAISERS CONTRACT CLEANING  
KATOLIGHT CORP  
KAYLOR AMMONIA, INC  
KEMIN INDUSTRIES  
KUHL CORPORATION

### L

LARRY MITCHELL TRUCKING  
LATCO, INC.  
LIPHATECH  
LITETRONICS  
LOGISTICS WAREHOUSE, INC  
LOHMANN ANIMAL HEALTH INTNL

### M

MAREL USA  
MARSHALL MINERALS, INC  
MEMCO, INC/THE MIDDLETON GROUP  
MERIAL SELECT, INC  
MEYN AMERICA  
MICRONUTRIENTS  
MISSISSIPPI COUNTRY ELECTRIC COOP

MODERN LIVE HAUL  
MOORE STEPHENS FROST  
MORRIS & ASSOCIATES  
MORRIS HATCHERY, INC  
MOTOMCO, LTD

### N

NALCO CORP  
NATIONAL TRUCK STAFFING  
NICHOLAS TURKEY BREEDING  
NOVUS INTERNATIONAL  
NUTRA BLEND, LLC

### O

OWEN'S WORLD AIR INC  
OZARK HARDWOOD PRODCUTS LLC

### P

PACKAGING SPECIALTIES, INC  
PARAGON M&H, INC  
PAUL BERRY & ASSOCIATES  
PENNFIELD ANIMAL HEALTH  
PEPPERSOURCE  
PETERSON EQUIPMENT SERVICES  
PFIZER, INC ANIMAL HEALTH DIV  
PHIBRO ANIMAL HEALTH  
POLY-CLIP SYSTEM CORP  
POULTRY SPECIALTIES  
POWER MILL CONTRACTORS  
PRIME EQUIPMENT GROUP  
PURELINE GENETICS

### Q

QUICKDRAFT

### R

RCDC EQUIPMENT, INC  
RALCO NUTRITION  
REISER  
RICELAND FOODS, INC

### S

SAFETY TODAY  
SCHAEFFER MANUFACTURING CO  
SCHNAKE TURNBO FRANK PR  
SHIPLEY MOTOR EQUIPMENT  
SIGMA INDUSTRIAL AUTOMATION INC  
SMURFIT-STONE CORP  
SOUTHWEST AGRI-PLASTICS INC  
SOUTHWESTERN SALES  
STERITECH  
STORK FOOD SYSTEMS  
STRINGFELLOW & ASSOCIATES  
SYNBIOTICS CORPORATION  
SYNGENTA ANIMAL NUTRITION

### T

TASKER PRODUCTS  
TERRA RENEWAL SERVICES  
TEXAS FEED FAT COMPANY  
TIPPER TIE, INC  
TREASURE VALLEY BUSINESS GROUP  
TRINICO AG, INC  
TRI-STATE METAL WORKS  
TROUW NUTRITION USA

## U-V

U OF A, DEPT. OF AG, POULTRY SCIENCE  
UNCLE TED'S ORGANICS  
UNION PACIFIC RAILROAD  
VALCO  
VAN BEEK NATURAL SCIENCE  
VOLK ENTERPRISES

## W-Z

WS PACKAGING GROUP INC  
WALCO, INC  
WATER TECH, INC  
WEIGH TECH  
WHITING WORLD WIDE INC  
WHITMIRE MICRO-GEN RESEARCH LABS INC  
WHOLESALE ELECTRIC SUPPLY  
WORLD WATER WORKS  
ZERO MOUNTAIN, INC  
ZEP MANUFACTURING  
ZIGGITY SYSTEMS  
ZINPRO CORPORATION

## POULTRY COMPANIES

AG FORTE  
AVIAGEN, N.A.  
BENTON COUNTY FOODS  
BUTTERBALL, LLC  
CALDWELL FOODS  
CAL-MAINE FOODS  
CARGILL MEAT SOLUTIONS  
COBB-VANTRESS, INC  
DEL MESA FARMS  
ENGLAND FARMS, INC  
GEORGE'S, INC  
HUBBARD, LLC  
KEITH SMITH CO  
O.K. INDUSTRIES, INC  
PETERSON FARMS  
PETIT JEAN POULTRY  
PILGRIM'S PRIDE CORP  
POWELL FARMS & MILLING  
SIMMONS FOODS  
TOWNSEND'S OF ARKANSAS  
TWIN RIVER FOODS  
TYSON FOODS, INC  
WAYNE FARMS

## FRIENDS OF THE INDUSTRY – Business

AFLAC-Russellville  
CUSTOM TROPHIES-Little Rock  
DOUBLETREE GUEST SUITES-Bentonville  
FAYETTEVILLE CLARION INN-Fayetteville  
TEAM Solutions, LLC-Springdale

## FRIENDS OF THE INDUSTRY – Individuals

STEVE BRYAN, Blue Jacket, OK  
JOHN & FAYE MILLER, Russellville  
DON WALES, El Dorado

## ALLIED MEMBERSHIP DUES NOTES

- The Poultry Federation is a 501 (c)(6) non-profit organization. Because we pay the proxy tax, 100% of your membership dues are tax deductible.
- Our fiscal year begins July 1. Allied companies will be automatically invoiced on this date for your membership dues.

## Contact Us

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**Paulette Binkley**  
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479-521-8134 (F)

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## TPF Board of Directors

### 2008-09

Officers/Executive Committee

**Jerry Moya**, (2010) *Chairman*  
Cobb-Vantress Inc.

**Gary Murphy**, (2008) *Past Chairman*  
Simmons Foods, Inc.

**Jon Roberts**, (2009) *Vice Chairman*  
Cargill Meat Solutions

**Trent Goins**, (2009) *Treasurer*  
O.K. Industries, Inc.

**Todd Simmons**, (2010) *Secretary*  
Simmons Foods, Inc.

### 2009

**Kevin McDaniel**  
O.K. Farms, Inc.

**Dr. Patrick Pilkington**  
Tyson Foods, Inc.

**Gary Saucier**  
Townsend's, Inc.

## CALENDAR OF EVENTS 2008

### SEPTEMBER

National Chicken Month

### OCTOBER

Oct. 8-9 Annual Poultry Processors Workshop  
Fayetteville, AR

Oct. 8 Allied Industries Fundraiser  
Fayetteville Clarion

### NOVEMBER

Nov. 4 Election Day

Nov. 4 Avian Influenza Response Training  
Little Rock, AR

Nov. 5 Poultry Improvement Committee  
Hot Springs, AR

Nov. 18 Allied Industries Meeting  
Little Rock, AR

### 2009

Jan. 7 Poultry Improvement Committee  
Russellville, AR

Jan. 28-20 International Poultry Expo  
Atlanta, GA

Feb. 10 Allied Industries Annual Meeting  
Little Rock, AR

### MAY

National Egg Month

Apr 21-22 Annual Spring Broiler Symposium  
Springdale, AR

### JUNE

National Turkey Month

June 12-13 50th Annual Poultry Festival  
Rogers, AR



U.S. Congressman Ike Skelton who represents the Fourth Congressional District in Missouri recently visited the Cargill plant in California, MO, for a facility tour. After the tour he met with some of the employees for a question and answer session. Pictured to the right of the banner is Congressman Skelton and Jon Roberts, of Cargill and vice chairman of TPF Board of the Directors.



Technical sponsors for the Nutrition Conference this year was EVONIK-Degussa.



Record attendance (again) at the Annual Nutrition conference held September 9-11 in Rogers, AR. Each year the conference, which draws worldwide attendees and speakers, gains in attendance numbers.

## Allied Industries Officers

### 2008-09

**Scott Miller**, *Chairman*  
Motomco

**Larry Butler**, *Vice Chairman*  
FPEC

**Philip Maynard**, *Sec/Treasurer*  
Huvepharma, Inc.

**Amy Witte**, *Board Representative*  
Danisco Animal Nutrition

**Lew Lewis**, *Membership Chairman*  
Kemin Agri-Foods

### 2010

**Blake Evans**  
Peterson Farms, Inc.

**Charles George**  
George's Inc.

**Mike McClure**  
Pilgrim's Pride Corp.

**Lynn Nutt**  
Cargill Meat Solutions

**Harold Pledger**  
Wayne Farms, LLC

**Tim Scanlan**  
Butterball, LLC

**Greg Spencer**  
Tyson Foods, Inc.

**Steve Storm**  
Cal-Maine Foods, Inc.

### 2011

**Amy Witte**  
Danisco Animal Nutrition  
Allied Industries Representative